

## JOBS

### Performance Standard (15A/15E).D

Review newspaper want ads and note information about wages and salaries accordingly:

- *Knowledge*: identify jobs, wages, salaries and fringe benefits from the ads as well as two taxes that would be paid;
- *Reasoning*: explain why people work for others and the importance of wages, salaries and benefits; and
- *Communication*: create a chart and explanation that is well-organized and well-detailed; express all ideas in a way that provides evidence of knowledge and reasoning processes.

### Procedures

1. *In order to understand economic systems, with an emphasis on the United States (15A), and understand the impact of government policies and decisions on production and consumption in the economy (15E)*, students should experience sufficient learning opportunities to develop the following:
  - Explain how wages or salaries (the price of labor) act as incentives for people to provide labor, and
  - Name at least two taxes students or adults pay.
2. Have students review and discuss the assessment task and how the rubric will be used to evaluate their work.
3. Students need to be taught about incentives such as wages, salaries and benefits. Students need to be taught about taxes they pay along with adults.
4. Have students review want ads in a newspaper or other sources of job openings. Students will chart jobs along with wages, salaries, and fringe benefits (or comments about them if specific numbers are not provided.)
5. Have students explain below the chart, what the chart shows about why people often choose to work for others.
6. Have students list (also at the bottom of the chart) at least two taxes that may have to be paid from the wages and salaries that workers receive.
7. Evaluate each student's work using the Social Science Rubric as follows and add the scores to determine the performance level:
  - *Knowledge*: the identification of the job, wages and salaries and fringe benefits as well as two taxes that are paid is complete and accurate.
  - *Reasoning*: the explanation of why people work for others shows the importance of wages, salaries and fringe benefits uses appropriate economic reasoning and is logical.
  - *Communication*: the chart and writing is well-organized and well-detailed; the knowledge and reasoning were completely and effectively communicated.

### Examples of Student Work follow

### Time Requirements

- One –three class periods to make the chart

### Resources

- Newspapers with want ads or other sources of information about available jobs and related wages or salaries.
- Social Science Rubric
- Web sites

### ASSESSMENT (15A/15E).D

Teacher's resource (sample chart)

<b>Job</b>	<b>Salary</b>	<b>Wage</b>	<b>Benefit</b>

"Meets"

# Job

# Salary Wage

# Fring Benifets

- 1 Diner/restaurant
- 2 Customer Care Center
- 3 Police Officer
- 4 Landscaping
- 5 Bank Employment
- 6 Car Co.

1 \$9.00	1 \$	Health Ins. + vacation + sick leave pay
2 \$11.75	2 \$	Medical/Health insurance, profit sharing, 401k
3 \$	3 \$25,000.00	Medical, Dental, Life insurance, profit sharing, 401k
4 \$25.00	4 \$500,000.00	401k, profit sharing, 401k
5 \$500,000.00	5 \$1,000,000.00	401k, profit sharing, 401k
6 \$	6 \$	401k, profit sharing, 401k



Tax: F.I.C.A. Federal income

Comments: Cause you make lots of money  
And these jobs are great for people

Tax: State income, Medicare

Q's: What does the chart say about why people  
Chose to work for others?

As: They need to pay bills, mortgage and also they need to pay  
Taxes. That's why people work for others

"Exceeds"

# HELP WANTED!

JOB	NICOR GAS	POLICE OFFICER	LAWYER SPECIALIST	TAXI DRIVERS
WAGE/ SALARY	\$ 9.95 hr. increasing to \$11.45 hr. in 6 months (wage)	\$35,713.00 increasing to \$41,247.00 in year (salary)	\$25,000.00 + (salary)	\$9.00 hr (wage)
FRINGE BENEFITS	<ul style="list-style-type: none"> <li>• Medical/Dental insurance</li> <li>• 401K</li> <li>• Tuition reimbursement</li> <li>• Paid holidays/vacation</li> </ul>	<ul style="list-style-type: none"> <li>• Medical/Dental/Life insurance</li> <li>• Paid vacations</li> <li>• Holidays</li> <li>• Sick leave</li> </ul>	<ul style="list-style-type: none"> <li>• \$500 sign on bonus</li> <li>• Medical/Dental/Life insurance</li> <li>• 401K</li> <li>• Paid Training</li> </ul>	<ul style="list-style-type: none"> <li>• Health insurance</li> <li>• Uniforms</li> <li>• Vacation pay</li> </ul>
TAX	State tax FICA (Federal) tax Medicare Social Security (SS)			
WHY	People work for other people because of the large benefits. Wage/Salary are need so people can support their family/own expenses.			

Text of Poster  
Jobs  
Meets Poster

Job	Salary	Wage	Fringe benefits
1. Drivers needed	1. \$9.00	\$ _____	1. Health In., uniforms, vacation pay.
2. Customer care Center	2. \$9.95 & 11.76 in 2	2. \$ _____	2. Medical, Dental insurance, match tuition reimbursement, and paid holidays and vacation.
3. Police Officer	3. \$ _____	3. \$35,713.00 increase 12,473	Medical, Dental & life insurance, paid vacation, holidays and sick leave.
4. Landscaping	4. \$25.00	4. \$500.00	4. Paid training & support tuition
5. Bank Employment	5. \$500.00	5. \$1000.00	5. Paid vacation, health, dental, insurance
6. Car co.	6. \$ _____	6. \$ _____	6. Vacation, holidays, health insurance, dental insurance

Tax: FICA Federal Income

Tax: State income, Medicare

Comments: Cause you make lots of money.  
And these jobs are great for people

Q's: What does the chart say about, why people chose to work for others?

A's: They need to pay bills. Mortgage and also they need to pay taxes. That's why people work for others.

Text of Poster  
Jobs  
Exceeds Poster

Help Wanted

JOB	NICOR GAS	POLICE OFFICER	LAWN SPECIALIST	TAXI DRIVERS
WAGE/ SALARY	\$9.95 hr increasing to \$11.45 hr in 6 months (wage)	\$35,713.00 increasing to \$41,247.00 in 1 year. (salary)	\$25,000 (salary)	\$9.00 hr (wage)
FRINGE BENEFITS	<ul style="list-style-type: none"> <li>• Medical/dental insurance</li> <li>• 401K</li> <li>• Tuition reimbursement</li> <li>• Paid holidays/vacation</li> </ul>	<ul style="list-style-type: none"> <li>• Medical/Dental/Life insurance</li> <li>• Paid vacations</li> <li>• Holidays</li> <li>• Sick leave</li> </ul>	<ul style="list-style-type: none"> <li>• \$500 sign on bonus</li> <li>• Medical/Dental/Life insurance</li> <li>• 401K</li> <li>• Paid Training</li> </ul>	<ul style="list-style-type: none"> <li>• Health insurance</li> <li>• Uniforms</li> <li>• Vacation pay</li> </ul>
TAX	State tax F.I.C.A. (Federal) tax Medicare Social Security (S.S)			
WHY	People work for other people because of the fringe benefits. Wage/Salary are needed so people can support their family (house, car, clothes, food.)			